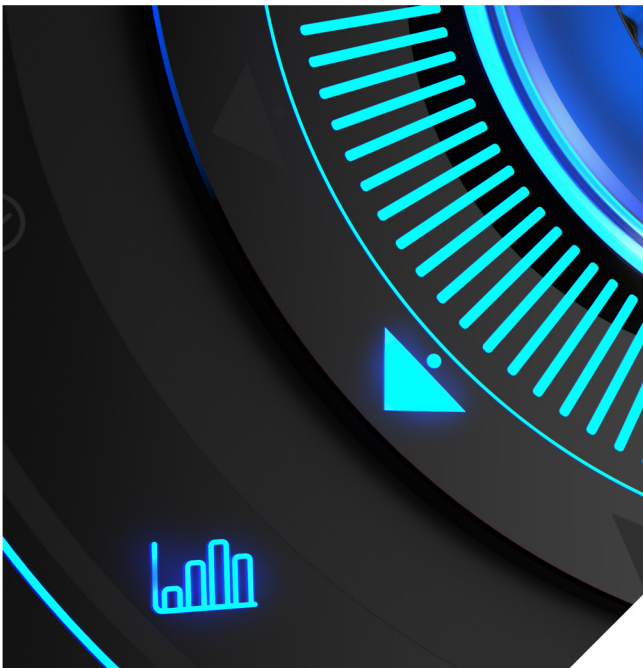


Coromatic

Operations  
Secured

24/7

# Advisory



# Strategic management advice for secure and sustainable operations

Digitalization enables things that we could once only dream about, while challenging traditional business models. Although digitalization brings many new opportunities, it also places entirely new demands on infrastructure, with seemingly basic aspects as power supply and data communication becoming crucial for maintaining operations. Operations need to run 24/7, and management teams need to have access to the right information anywhere – and at any time.

## Complex investments in mission-critical facilities

Consequently, investment in mission-critical infrastructure and facilities is becoming an increasingly complex, strategic issue. When new headquarters or production plants are built, or when existing facilities are renovated or modernized, various measures must be considered at the design stage – to ensure that facilities are optimized to work without disruption. This is where Coromatic's advisory service plays a key role.

## Closing the gap

We know there are major shortcomings in the management and control of mission-critical facilities of many businesses. In the Nordics alone, more than one disruption in mission-critical facilities takes place every hour. And our own annual survey of site managers clearly shows that a disruption in mission-critical facilities could damage the company and even threaten the entire operation.

Yet, more than 70 percent of companies run their operations without an updated business impact analysis (BIA) or a recent service level agreement (SLA).

## Performance improvements, reducing risks and costs

At Coromatic, we take this very seriously and are committed to helping companies with management advice for strategic handling of solutions for mission-critical

facilities. We achieve this using our long experience, which is founded on hard facts, analyses and best practice. As a result, organizations working with us will witness performance improvements, cost reductions and reduced risk in their operations.

## Thorough process – analyze, act, sustain

Our process, which is based on standards developed by the Swedish Civil Contingency Agency, always starts with a thorough analysis of the mission-critical infrastructure, including its current status, the risk associated with it, and the business impact caused by a shortfall in availability.

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Using this analysis, we then develop a strategy and suggest a solution for how your organization should act to secure its mission-critical infrastructure. The solution you choose needs to match the business needs of your organization.

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Using this analysis, we then develop a strategy and suggest a solution for how your organization should act to secure its mission-critical infrastructure. The solution you choose needs to match the business needs of your organization.

The final step in our advisory process is to make sure that your mission-critical facilities are available and maintained over time.

## About Coromatic

As the leading supplier of critical facilities solutions, such as data centers, Coromatic secures access to power supply and data communication.

Put simply, we enable companies and organizations to run their operations without disruption. Coromatic has a unique and comprehensive service offering, and we assume full responsibility from strategy and design to the integration, maintenance and operation of business-critical infrastructure.

Our expertise includes energy-efficient comprehensive solutions for power, cooling, networks, data communication and security. Coromatic works across the Nordics. We have supplied solutions and services for mission-critical infrastructure to over 1,000 companies and organizations from every kind of sector.

A list of our advisory services is presented below. For more information on how Coromatic and our advisory team can help you in securing your mission-critical facilities, please contact us at +46 8 564 605 90.

#### **Strategy and site portfolio management**

- Strategies for site portfolio optimization with stakeholder consequence analysis during establishing, transitioning, consolidation or refurbishment
- Planning for transition, change or decommission of site operations or ownership
- Financial analyses; Total Cost of ownership (lifecycle analysis), scenario based Net Present Value of investments
- Strategies for Energy & Environmental improvements

#### **Performance improvements and cost reduction**

- Lead performance improvement projects through transition, change management or trainings



- Establish and independently reporting on relevant management KPI's (technical, financial, quality, risk etc.) to ensure measurable improvements over time
- Benchmark performance against internal or external peers to improve transparency, effectiveness and leverage use of best practices
- Review, improve and re-negotiate SLAs to improve performance in services, incl. risks, costs and environmental aspects
- Energy optimization for improved climate footprint and cost reduction

#### **Risk Management**

- Business Impact Analysis of failure in Datacenter, Connected Workplace or Technical Infrastructure
- Business Continuity & Disaster Recovery
- Technical reviews with recommendations on improved Infrastructure Robustness
- Process reviews with recommendations on improved Operational Resilience
- Energy compliance audits with reporting against regulations, standards or customer specific requirements
- Security compliance audits with reporting against regulations, standards or customer specific requirements

**For more detailed information, please contact us at:**  
[www.coromatic.com/consulting/consultancy-services/](http://www.coromatic.com/consulting/consultancy-services/)

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**Strategic management advice for critical facilities – built on facts, analysis, experience and best practice.**

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Find more information on [coromatic.com](http://coromatic.com)

More than **500** employees

Number **1** in the Nordics

Delivery to more than **50%** of the largest Nordic corporations

More than **1,000** critical facilities projects delivered

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Coromatic ensures that organizations can keep their business operations running without disruption. As the leading provider of Critical Facilities Solutions, such as data centers, we safeguard power and data communication supply.

